

A NEW DIMENSION IN NEW NORMAL

With the unique advantages of high internationalization and entire coverage in the laboratory industry chain, LABASIA has become a trading platform for efficient communication between suppliers and key customers, bringing many business opportunities for laboratory instrument enterprises. Internationally well-known enterprises and domestic excellent brands will gather in the brand new venue from 10 – 12 October 2023 at Kuala Lumpur Convention Centre (KLCC), Malaysia.

While providing all-round solutions for laboratory professionals, it also creates a more accurate and deep-seated communication platform for domestic and foreign instrument brand enterprises, and promotes the development of R&D, testing and analysis technology in pharmaceutical and biotechnology fields.

LABASIA are also proud to introduce the first-ever **Hybrid Exhibition** format to keep the exhibitors to continuously connected with their buyers through the physical and online platform.

Show Information

Date:

10 - 12 October 2023 (Wednesday - Friday)

Physical & Virtual Opening Hours: 10:00 am to 6:00 pm

Venue:

Kuala Lumpur Convention Centre (KLCC), Malaysia



INTRODUCTION TO LABASIA HYBRID EXHIBITION

LABASIA Hybrid Exhibition combines both the physical event and virtual component of exhibiting brands, providing both exhibitors and visitors an intergrated and inteactive experience to connect in a professional setting in a safe physical environment and a non-restricted virtual space simultaneously.

The Virtual Platform is a complement to the physical event, where buyers and exhibitors can build business connections through a virtual space. The Virtual Platform is designed to replicate the appearance of a live event to ensure a realistic and immersive experience for the visitors. Customised exhibition booths and structures are available across the platform, and visitors can conveniently visit and browse the exhibitor's offerings.

PHYSICAL EXHIBITION

- Focusing on face-to-face business meetings with physical visitors
- Helps to build brand proximity and awareness to the onsite visitors
- Generate and nurturing sales leads after the physical event

VIRTUAL EXHIBITION

- Using Interface-to-interface virtual meeting targeting a wider global audience
- Create additional exposure to your brand and message with extended advertising opportunities
- Utilise special analytic tools and lead tracking to receive immediate sales leads
- A strategic tool that intelligently connects the exhibitors and buyers



EXHIBITOR PROFILE

- 1. Analytical Systems
- 2. Agriculture & Food
- 3. Biotechnology & Life Science
- 4. Calibration Systems
- 5. Chemical Process Technology, Chemical Handling, Transport & Storage
- 6. Chemicals Reagent & Supplies
- 7. Drug Discovery
- 8. Environmental Sciences Testing
- 9. Forensic & Security Testing
- 10. Laboratory Consumables
- 11. Laboratory Data Systems & Documentation
- 12. Laboratory Instruments
- 13. Laboratory Testing
- 14. Material Testing & Characterization
- 15. Nanotechnology Testing
- 16. Occupational Health & Safety Equipment
- 17. Optical Imaging Systems & Microscopes
- 18. Petrochemical & Petroleum Testing
- 19. Pharmaceutical Testing
- 20. Quality Assurance & Quality Control
- 21. Research & Development
- 22. Scientic Equipment
- 23. Test & Measurement





KEY VISITOR INDUSTRY PROFILES

Here's who you could be meeting at LABASIA 2023, sorted by industry sectors:

- 1. Advanced Materials
- 2. Biotechnology
- 3. Chemical Processing
- 4. Education and Training
- 5. Food & Beverage Processing
- 6. Material Testing & Inspection
- 7. Oils & Fats and Oleochemicals
- 8. Oil & Gas
- 9. Pharmaceutical and Healthcare
- 10. Petroleum and Petrochemicals
- 11. Pollution Control
- 12. Research Laboratories
- 13. Rubber and Plastic Products
- 14. Water & Waste Management
- 15. Universities & Government Agencies
- 16. Trade/ Agent/ Distributor
- 17. Trade Association / Government / Government Agencies
- 18. Cosmetic Manufacturing
- 19. Medical Devices



BOOK YOUR EXHIBITION BOOTH TODAY

LABASIA hybrid exhibition booths offer great value with all the convenience and amenities you need for a successful exhibition. Choose from our options below:

PHYSICAL BOOTH SPECIFICATIONS

Bare Space @ USD 405 per sqm

- ➤ Rent a space, appoint a registered contractor and customize your own stand design to suit your needs. (Without Carpet)
- ➤ Minimum rental size Eighteen (18) Square Meters (m²)





Shell Scheme @ USD 468 per sqm

- ➤ This complete build-up shell scheme will minimise your stand design issues.
- ➤ Minimum rental size Nine (9) Square Meters (m²)

Shell Scheme package includes:

- 1 x Information Counter
- 1 x 13 Amp Single Phase Power Point
- 2 x Fluorescent Tubes
- 2 x Folding Chairs
- Fascia Board with Exhibitor's Name and Booth Number
- Needle Punch Carpet Flooring
- 1 x Waste Paper Basket
- White Laminated Plywood Panel with Aluminium Pole wherever applicable



BOOK YOUR EXHIBITION BOOTH TODAY

VIRTUAL BOOTH SPECIFICATIONS



Offerings	Standard Virtual Space USD 1,000	Premium Virtual Space USD 2,000	
Company Logo	✓	✓	
Company Name	✓	✓	
Company Profile / Description	✓	✓	
Contact Details	✓	✓	
Product Listing	3 x	10 x	
Sales Brochures	3 x	6 x	
Video	1 x	3 x	
Article	N/A	1 x	
Digital Showroom on LabAsia Website	✓	✓	
Offline Enquiry	✓	✓	
Real Time Interactive Meeting & Chat	N/A	✓	
Pre-scheduled Business Matching	N/A	✓	
Business Leads Provided	N/A	✓	

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HYBRID BOOTH SPECIFICATIONS



Booth Inclusive	Hybrid Individual USD 4,500	Hybrid Pavilion Lounge USD 4,500	Hybrid Pavilion Booth USD 4,800
Virtual Premium Platform	✓	✓	✓
6sqm (3m x 2m) booth	✓	N/A	✓
Fascia Board with Company Name	✓	N/A	✓
1 x High Counter with Company Name	✓	✓	✓
1 x Bar Stool	✓	✓	✓
1 x Brochure Rack	✓	✓	1
Hybrid Requirements Inclusive			
LED TV (Product Images & Video Playing)	✓	✓	✓
Laptop with Webcam + Headset	✓	✓/	✓
Internet Connection	✓	/ ✓	✓
Lighting & Electrical	✓	✓	✓
Receptionist	√	✓	✓/
Business Leads Provided	✓	✓	/ ✓

CONTACT US

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For exhibiting and sponsorship enquiries, send a request to our sales specialist:



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